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To Whom it May Concern

Subject: LEED (Leadership in Energy and Environmental Design) information in relation to recycled steel products in chain link fence manufacturing.

Steel is one of the highest recycled materials in the world. The steel industry has been recycling itself for well over a hundred years. The reason for this is that it is less expensive to recycle steel from scrap material than it is to produce from virgin material.

Iron World's chain link products use steel rod that is primary used to produce chain link fence with any of the following coatings, PVC, Aluminized, Zinc, and Polyolefin is consistently over 75% recycled steel. The reason for this assumption is that the steel rod is generally produced from steel products melted in an Electric Air Furnace (EAF) which melts ferrous scrap steel. The 75% plus percentage of recycled steel in chain link fence has a mix of about 65-75% post consumer content and 25-35% pre consumer content. The percentages of the pre consumer and post consumer steel content in chain link fence does slightly vary (hence the percentage deviation of each type) depending on the availability of each type of scrap steel as well as the scrap prices but generally falls into this range.

Also worth noting is that an article on the Steel Recycling Institute (SRI) web site www.recycle-steel.org indicates that 88% or more of steel is recycled when it is at the end of its useful life. For any additional information please contact our corporate office for documentation supporting our Green Manufacturing campaign.

Best Regards,

Iron World Specification Department

